

PRESS RELEASE

Sense Solution has joined forces with NEMLIA as partner in Germany.

Heidelberg, 10.03.2023.

The age-tech company NEMLIA is pleased to announce an expansion of its partnership agreement with Sense Solutions, a Danish IoT company and a wholly owned subsidiary of Cibicom. Following successful implementation of their technologies in Danish care and retirement homes, the companies have decided to continue growing together for the future. This strategic partnership will allow NEMLIA and Sense Solutions to collaborate and leverage their respective expertise to offer innovative solutions to the German market.

The healthcare industry is facing an increasing array of challenges, including a demographic shift resulting in shortages of personnel, time, and cost resources. Unfortunately, it is often the caregivers and care recipients who suffer the most. As a result, society must grapple with the question of how to reconcile efficient and safe care with a person-centred approach that is grounded in care and quality.

Working alongside healthcare professionals, NEMLIA has developed a comprehensive solution to address the challenges faced in the care industry and provide increased safety and more time for genuine care in nursing homes. Through push notifications, caregivers are alerted in real-time to anomalies and potential danger situations, before occurrences such as falls, injuries or disorientation occur. The solution is tailored to suit the needs of each nursing home, its residents, and caregivers, helping to shift from routine-based care to needs-based care. This leads to a reduction in the burden on caregivers and promotes job satisfaction by enabling them to dedicate more time to genuine care and enjoy a less stressful workday.

When it is easy for needs and solutions to be combined and adapted

NEMLIA provides caregivers with a digital assistant that offers a full overview of the entire care home. This allows them to detect such scenarios as when doors are opened, where activity is occurring, and whether assistance is required. The system gathers all pertinent data on the care recipients' well-being and presents it clearly in a dashboard that can be easily accessed on a mobile phone or computer screen with just a couple of taps. If significant activity is detected, a brief glance at the phone screen is all that's needed to obtain the essential information. Sense Solution provides the necessary technical foundation and, in collaboration with NEMLIA, solves capacity problems with intuitive technology.

"In the meantime, there is no getting around the use of technology in the care sector. Instead of opting for a quick solution, which often only causes frustration among the staff, it can be helpful to think about a solution that is geared to their individual needs in their daily work,"

Mads Liebst, CCO of Sense Solutions, explains and continues:

"Why should care homes invest in expensive sensor floors for all areas when only some residents are at risk of falling? This is where our customised solutions come in, using readily available, simple sensors that are easily installed when available."

The partnership between the two companies offers additional benefits, as Sense Solution, an independent company of the Cibicom Group, provides care homes with the LoRaWAN network (Long Range Low Power) which is specially tailored to capture and transmit data directly from sensors. This is a crucial advantage for facilities that lack a robust internet infrastructure, as the LoRaWAN can function independently, ensuring seamless data transmission.

"LoRaWAN fits perfectly into the care sector. The combination of high range and low power consumption makes it possible to install it everywhere and collect the many small amounts of data," explains Bo Erichsen, CTO of Sense Solutions.

The CEO of NEMLIA, Peer Bentzen, also sees the great benefit of digitalisation in the care sector:

"In principle, what NEMLIA does is quite simply explained: the solutions are applied in areas where there is a constant overload: constant control rounds, time-consuming documentation or monitoring of dementia patients. The relief this provides ensures more satisfied nursing staff, who have more time for genuine care and a more relaxed working day. If it is to be more about people and genuine care in everyday care, then we can create real relief with clever solutions. These can act in the background, while the focus is once again on care and a relaxed everyday care routine. "

PRESS CONTACT

Lone Aggersbjerg | Business Development

lone@nemlia.com

Bergheimer Strasse 147, ground floor, F-Section

69115 Heidelberg

About NEMLIA GmbH

NEMLIA was founded on the Faroe Islands and has been active in the German market since 2021, in addition to Denmark and England. In the healthcare industry, NEMLIA specialises in technological solutions for staff in the care sector as well as in home care. The maxim for NEMLIA is always to create as much relief as possible for the staff with as little use of technology as necessary, in order to create more time for real care for the carer in the longer term. For NEMLIA, people are always at the centre of their product development. Smart solutions developed by carers for carers.

About Sense Solutions

Sense Solutions is a wholly owned subsidiary of Cibicom. The Cibicom Group consists of Cibicom A/S, Cibicom Services, Telpartner and Sense Solutions. The company is a data provider that develops total solutions for the collection, processing and presentation of data. Sense Solutions supports its customers throughout the entire process of creating, installing, operating and maintaining a data solution. The data collected feeds into data-driven solutions that streamline workflows and reduce CO2, improve health, optimise resources or give companies deeper insights to change and improve their processes.